

*Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant George K. Bernstein 1730 K Street, N.W., Washington, D. C. 20006	2. Registration No. 4269
3. Name of foreign principal Jauch & Hubener, O.H.G. (Reinsurance Division)	4. Principal address of foreign principal Katherine Strasse, No. 10 2000 Hamburg 11 Germany

5. Indicate whether your foreign principal is one of the following type:

☐ Foreign government

☐ Foreign political party

☒ Foreign or ☐ domestic organization: If either, check one of the following:

☒ Partnership

☐ Committee

☐ Corporation

☐ Voluntary group

☐ Association

☐ Other (specify) _____

☐ Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

Reinsurance Broker

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☒
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒
- Controlled by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☒
- Financed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page may be used.)*

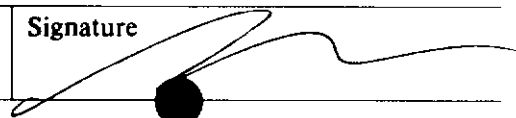
10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Its partners

Date of Exhibit A
July 12, 1989

Name and Title
George K. Bernstein
Sole Proprietor

Signature



INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant

George K. Bernstein

Name of Foreign Principal

Jauch & Hübener, O.H.G.
(Reinsurance Division)

4269

Check Appropriate Boxes:

1. ☐ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3. ☒ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.
Based on a telephone call of July 7, 1989, between George K. Bernstein and Henning C. v. Quast of Jauch & Hübener, George Bernstein, together with Robert Shapiro, will perform lobbying activities on behalf of the foreign principle and will be reimbursed at the hourly rate of \$325 for George Bernstein and \$225 for Robert Shapiro. There is no retainer and billing will be periodic and dependent on how long the matter continues.

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WASHINGTON, D.C.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Registrant will lobby on behalf of the foreign principle in opposition to a federal excise tax increase proposal recommended by the Reinsurance Association of America. As of this date, no legislation has been introduced but it is expected that the Reinsurance Association of America proposal will come before the House Ways and Means Committee. Registrant will oppose such Reinsurance Association of America proposal in either the House or Senate and before the Executive Branch.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?
Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Registrant will seek to convince members of Congress, particularly members and staff of the House Ways and Means Committee, that the Reinsurance Association of America proposal should be defeated if it is introduced. The means by which registrant shall attempt to so convince will be by telephone calls, personal visits, letters and memoranda. A copy of the only document thus far prepared and circulated is attached (Memorandum to Members of the House Ways and Means Committee, dated July 10, 1989).

Date of Exhibit B

July 12, 1989

Name and Title

George K. Bernstein
Sole Proprietor

Signature

¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.